

## Shellye Archambeau

Former Chief Executive Officer, MetricStream

*“Shellye’s life story, and the lessons it carries, are powerful examples of focus and ambition that can shape your life for the better ... If your goal is to be a truly great leader of men and women, you have found your guide.” -Ben Horowitz*

Shellye Archambeau is the former CEO of MetricStream, a Silicon Valley-based Governance, Risk, Compliance (GRC) apps company that helps organizations around the world improve their business performance. Under Archambeau’s 14 years of leadership, MetricStream grew from a struggling, newly-formed company in 2004 into a recognized global market leader with nearly 1,500 employees worldwide. The company has been recognized for growth and innovation and has been consistently named a leader in GRC by leading independent analyst firms. Of that turnaround success story, Reid Hoffman, co-founder of LinkedIn, said: “Shellye pulled off the most incredible Silicon Valley turnaround that you’ve never heard of.” In April 2013, Archambeau was named the “#2 Most Influential African American in Technology” by Business Insider. She previously held senior positions with IBM during a 15-year-long career there.

Exclusively represented by [Leading Authorities, Inc. speakers bureau](#), Archambeau has proven global business expertise combined with public policy passion. She shares her powerful personal story of overcoming the odds to achieve enormous success and provides audiences with the four-step framework she has used throughout her entire life to achieve happiness and prosperity in her personal and professional lives. She also shares the tactics she has used in business to get ahead of industry trends, uncover and dominate emerging markets, and to grow MetricStream from a company with razor-thin margins to an industry leader. Archambeau both inspires and motivates audience members, who are encouraged to take charge of their development and chase opportunity.

Prior to joining MetricStream in 2002, Archambeau served as chief marketing officer and executive vice president of sales for Loudcloud, Inc., chief marketing officer of NorthPoint Communications, and president of Blockbuster Inc.’s e-commerce division. Before she joined Blockbuster, she held domestic and international executive positions at IBM. She currently serves on the board of directors of Nordstrom Inc., and Verizon Communications Inc.

Archambeau is a sought-after speaker who has presented to Fortune 500 corporations, members of Congress, and associations including NASDAQ. As member of the board of directors for the Silicon Valley Leadership Group—a nationally-recognized organization focused on fostering a cooperative effort between business and government officials to address public policy issues—Archambeau has led initiatives and Washington, DC delegations to address regulatory compliance and improve governance.

Archambeau is frequently quoted in top-tier media including *The Wall Street Journal* and *The New York Times*, and currently pens a column on leadership and entrepreneurship for *Entrepreneur* magazine. In 2015, she was ranked one of the “100 Most Influential Business Leaders in America” by Newsmax. Regularly named on ‘Who’s Who’ lists in business and technology, she co-wrote the book, *Marketing That Works: How Entrepreneurial Marketing Can Add Sustainable Value to Any Sized Company*. Archambeau is also the author of the recently released book, *Unapologetically Ambitious: Take Risks, Break Barriers, and Create Success on Your Own Terms*, detailing her compelling life story and sharing her key wisdoms to increase the odds of achieving your goals.