

Nick Friedman

Renowned Co-Founder of World-Class Iconic Brands, Including International Franchise College Hunks Hauling Junk & Moving; Author, TV Personality, Thought Leader

Nick Friedman is co-founder & visionary of College H.U.N.K.S. Hauling Junk & Moving, the largest and fastest-growing junk removal and local moving franchise opportunity in North America. Friedman started the business in college with his childhood best friend Omar Soliman in a beat-up cargo van, and it has grown to more than 250 franchises and \$300 Million annual sales. He was named among the “Top 30 Entrepreneurs in America Under 30” by *INC Magazine* and was on the same list as Mark Zuckerberg, Bill Gates, and Michael Dell in a *Newsweek* article entitled “College Kid to Millionaire.” Friedman is a three-time Ernst and Young Entrepreneur of the Year Award Finalist, and he won the prestigious award in 2018. In 2023, he and College H.U.N.K.S. co-founder Omar Soliman were named Entrepreneurs of the Year by *Tampa Bay Business & Wealth*. He has been featured in numerous business books and textbooks, as well as *Forbes*, *Fortune*, and many other notable publications. Friedman’s company has appeared every year in the *INC*. 5000 list of Fastest Growing Companies and has appeared twice on the *Oprah Winfrey Show*. Friedman is also a TV personality, having appeared as a guest on shows, including the first episode of ABC’s *Shark Tank*, Bravo’s *Millionaire Matchmaker*, CNBC’s *BlueCollar Millionaires*, and CBS’s *Undercover Boss*. He also produced and acted in the biopic *Bezos: The Beginning*. Additionally, Nick is a Board Member of the Young Presidents Organization (YPO). As an author, Nick co-wrote a bestselling book entitled *Effortless Entrepreneur: Work Smart, Play Hard, Make Millions*.

Exclusively represented by [Leading Authorities speakers bureau](#), Friedman chronicles his personal leadership journey from van to franchise empire, while also motivating and advising audiences to do the same in their respective roles or organizations. Through lessons-learned from his monumental business growth, he discusses what it means to create a purpose-driven, customer-centric organization, while also sharing his secrets to success: patience, persistence, and standing out in a crowded landscape. Building his company around visionary leadership, Friedman showcases how to craft a world-class organization by developing an entrepreneurial culture of performance-focused, values-based teams.