

Ed Wallace

President and Chief Relationship Officer at Relational Capital Group

Ed Wallace consults with and speaks for corporations and associations across the globe with a client list that is a Who's Who of Fortune 500 companies. He is the #1 bestselling author of *The Relationship Engine* (AMACOM 2016) as well as three other books on creating outstanding business relationships - *Fares to Friends*, *Creating Relational Capital*, and *Business Relationships That Last*.

Ed has become critically acclaimed as the foremost authority on business relationships illustrating his relationship-building principles through real-life stories, humor, metrics, and insights gathered from his experiences and research. He demonstrates to his audiences why establishing and advancing outstanding business relationships is the true 'secret to success' in today's fast-paced, technology driven world.

Ed is currently on the executive education faculty of Drexel's LeBow College of Business and Villanova University's Human Resources Master's program. He was a Teaching Fellow at Drexel, where he earned his MBA, has a B.S. in Accounting (cum laude) from Villanova University, and a CPA designation in the State of Pennsylvania. He participates on various corporate and non-profit boards.