

## John Foley

Keynote Speaker to over 1500 Organizations Worldwide, Blue Angel Lead Solo Pilot, Stanford Fellow, Bestselling Author and 'Gratitude Guru'

**High Performance and a Culture of Excellence.** High Performance is a mindset, a process, and a commitment to a culture of excellence that accelerates every day performance and achievement. In his talk, John shares his framework for developing high performing teams. He discusses the effects of a positive mindset – that when our mind is grateful, it re-centers our priorities, it activates emotions that lead to happiness, and it leaves us in a more open state, willing to embrace otherwise unforeseen opportunities.

**Teamwork: Finding Your CenterPoint.** Blue Angel precision is built on a solid foundation of teamwork around a common objective or CenterPoint. In this talk, John discusses the concept of a CenterPoint and how unified alignment collapses barriers and creates a powerful culture of action and innovation. He challenges today's leaders to inspire collaboration, elevate trust, and align teams on a CenterPoint to keep actions directed toward the desired outcomes.

**Elevate Beliefs and Soar to New Heights.** Perception is reality. As human beings, we don't operate at our full potential, but rather at the level of our beliefs. When we raise the level of those beliefs, performance will follow. Listen as John describes how he elevated his beliefs to join The Blue Angels and inspires leaders to establish the long-term mindset and emotional intelligence to create new alignment, precision, and drive high performing teams.

**Trust: Executing with Precision.** Picture this: two jets, on a collision course, 1000 mph rate of closure, and the goal is to miss the other jet by a wingspan. An extreme trust makes this maneuver possible, and when that relationship and process is transposed onto the world of business, the results are incredible. Listen as John describes how contracts—verbal and nonverbal—play a vital role in creating the trust essential to executing this maneuver and why this type of trust is key to operational excellence in every team and organization.

**Innovation and Performance in Transformation.** Every organization is faced with some form of transformation based on a changing and dynamic business environment. A global economy, changing consumer behaviors, and the digitization of every industry has created tremendous pressure for companies. Today's leading companies adapt and create competitive advantage in the process, where organizations that lead through change succeed. The two key elements to success are a reiterative process and a shift in culture. John discusses his Diamond Performance Framework – built specifically to drive performance through transformation and create the mindset and commitment to a culture of excellence.

**Intentional Leadership: Creating Elite Teams.** The Blue Angel approach to leadership is unique and inspires trust through confidence, with open and honest communication. Teams become elite because of leadership, a commitment to excellence, and a proven process. As companies transform their DNA and pivot their business to compete in the new digital paradigm, the ability to develop transformational leadership and enable workforce evolution is a critical competitive advantage. The potential of elite performance lives within every individual, every team, and every organization, and takes intentional leadership to enable this potential and turn it into focused action. In this talk, John Foley challenges leaders to build trust, improve performance, and create elite teams.?