

## Trent Lott

Former U.S. Senator (R-MS) and Senate Majority Leader

**Leadership: Herding Cats, Building Consensus, and Getting Things Done.** As a lawmaker who made a career out of building consensus and coalitions, Senator Trent Lott established a reputation as one of the most effective and productive legislators of the last three decades. His ability to forge cooperative alliances across party lines set an example and created a style of governance whose lessons are sorely needed today on Capitol Hill. By always keeping America's welfare ahead of partisan squabbles, Lott was able to play key roles in the historic budget of 1997, welfare reform, and incentive-based tax cuts which stimulated unprecedented economic growth in the late 1990s. He spearheaded a landmark education reform bill, supported the largest increase in defense spending since the Cold War, and implemented the most significant trade legislation in a decade. Lott speaks with his trademark southern style about the necessary skills for leadership and negotiation and the care and aplomb needed to bring differing people together to achieve positive results.

**Solidifying U.S. Infrastructure.** As a long-time Senate leader, Trent Lott has been involved in every issue in Washington, from foreign policy to health care. But his passion is - and has always been - transportation. By recognizing the importance of infrastructure, Lott's approach to funding ports, interstates, and roads has created a vibrant and fertile base where education, economic stimulus, and job creation can flourish. He speaks about his record of transportation funding and the pressing need to create a better, more reliable infrastructure to keep up with the changing nature of America.

### **POINT-COUNTERPOINT WITH JOHN BREAUX:**

**Tacking to the Center, Getting Results.** Former United States Senators John Breau (D-LA) and Trent Lott (R-MS) both led long, successful, and above all else, productive careers as lawmakers in Washington. By understanding the nuances of negotiation, compromise, and good governance, these two southern statesmen governed from opposite sides of the political aisle, but always led their respective parties toward the center, toward meaningful and beneficial compromises, ensuring that the country was always moving forward. Drawing on their combined 60-plus years as legislators, Senators Breau and Lott converse eloquently and passionately, debating a wide range of topics in American politics, from tax policy to national security to the need for compromise and debate in America's great deliberative bodies. By agreeing to meet each halfway and putting the needs of the country ahead of partisan squabbles, Breau and Lott provide a sage example for lawmakers of today and leaders of the future.