

Gianno Caldwell

Fox News Political Analyst and Founder, Caldwell Strategic Consulting

Taken For Granted Talking Points:

- How a stranger became the catalyst that helped change Gianno's political narrative
- Going head-to-head with fellow Fox News Contributor Richard Fowler on air
- The misconceptions about gun violence in Chicago, including:
 1. Hiring more police officers is going to fix everything
 2. If the government could ban all guns in the city, everything would be resolved
- Why Democrats need to be held responsible for Chicago's violence
- His November 2018 D.C. visit to lobby the First Step Act
- "The Art of the Compromise" to effectively understand where all parties in a disagreement are coming from and to forge a solution that continues to meet the spirit of what each person truly wants:
 1. Winning today is less important than winning your goal
 2. Keep your emotions in check, understanding the importance of emotions at the very beginnings of the conversation
 3. Share deeply and authentically
 4. Listen with an open mind
 5. Show appreciation