

## Charles Kahn

President of the Federation of American Hospitals

Charles N. ("Chip") Kahn III is the president and CEO of the Federation of American Hospitals, the national public policy organization for investor-owned hospitals, a position that he has held since June 2001. *The Hill* writes that Kahn "has influenced health care policy and politics in Washington more than all but a handful of others." With more than 30 years of experience, he is recognized as one of the country's most insightful and articulate experts on health policy, health care reform legislation, Medicare and Medicaid payment, health care financing, and health coverage.

**Accolades.** Kahn's extensive health policy experience makes him one of the Capitol's most effective and accomplished trade association executives. He is one of only 12 health care leaders who have ever appeared on *Modern Healthcare* magazine's annual "100 Most Powerful People in Healthcare" list. In 2010, *The Hill* newspaper selected him as one of the Capitol's top lobbyists for the 10th consecutive year. *Becker's Hospital Review* named him as one of its "10 most Powerful People in Health Care" and as a "Hospital Industry Leader to Know." *The Washington Post* has described Kahn as "a crucial health-reform player," and *Time* magazine featured him as the sole hospital industry representative on its 2009 "Who Will Decide: Fourteen Players to Watch" list. Also, under his leadership, the former Health Insurance Association of America (HIAA) was named by *Fortune* magazine for three consecutive years as the nation's most influential insurance trade association.

**Harry and Louise.** As HIAA's executive vice president, Kahn ran the precedent-setting "Harry and Louise" campaign, which played a major role during the consideration of President Clinton's health reform plan and is still regarded as one of the most effective mass-marketing campaigns ever. The campaign was characterized by *Advertising Age* magazine as "among the best conceived and executed public affairs advertising programs in history."

**Shaping Health Care Legislation.** Kahn is at the national forefront to shape policy for advancing health care quality and information technology. He played a crucial role in formulating significant legislation while serving as staff director for the Health Subcommittee of the House Ways and Means Committee. His efforts brought about the Health Insurance Portability and Accountability Act and the Medicare provisions of the Balanced Budget Act of 1997. Kahn also served as minority health counsel for the House Ways and Means Health Subcommittee, where he contributed to shaping virtually every major piece of national health entitlement and health-related tax legislation. Earlier in his Capitol Hill career, he served as senior health policy advisor to Senator David Durenberger (R-MN) and legislative assistant for health to Senator Dan Quayle (R-IN).

**Education Past and Present.** Kahn taught health policy at Johns Hopkins, George Washington, and Tulane Universities, where he wrote about health care financing. He has authored myriad commentaries for *Health Affairs* that have appeared both in print and as web exclusives. Kahn received a Bachelor of Arts degree from Johns Hopkins University and holds a Masters of Public Health (M.P.H.) from Tulane University's School of Public Health and Tropical Medicine.