

Samuel Visner

Director, National Cybersecurity FFRDC at MITRE

Samuel Sanders Visner (Sam) is an experienced cybersecurity, national security, and business executive who has served in industry and government positions of increasing scope and responsibility.

Sam's career has been highlighted by the development and deployment of technology-based capabilities delivered in support of national cybersecurity and national security mission requirements – for government and industry. As a Senior Vice President at SAIC and ICF International, as a Vice President at CSC, and as Chief of Signals Intelligence Programs at the National Security Agency (NSA), Sam has managed complex organizations with substantial P&L responsibility (in industry) and national security mission and systems development responsibility (NSA).

As a business leader, Sam has managed national and global organizations developing and delivering complex cybersecurity offerings, building offerings in concert with technology partners, inspiring industry P&L and Government teams, and undertaking the selection and integration of other companies (through M&A) into the businesses that Sam leads.

Sam is also a nationally recognized national and cybersecurity thought leader, having served (and serving today) on numerous Government advisory panels, ranging from the ISR Task Force of the Defense Science Board to the National Intelligence Council, and Intelligence Community Strategic Studies Group serving the Office of the Director of National Intelligence.

Sam is accustomed to interacting with leading executives and boards of directors, and has been active in raising the awareness of industry executives regarding cybersecurity risks. Sam is also a professor of cybersecurity policy, operations, and technology at Georgetown University.