

## Carla Harris

Vice Chairman, Global Wealth Management and Senior Client Advisor at Morgan Stanley

**Carla's Pearls: Tools For Maximizing Your Success.** Carla Harris speaks powerfully about the proven strategies that have helped her get ahead on Wall Street. With this presentation, she shares her hard-won "Pearls" to help audiences maximize their chance for success in the seat they are sitting in as well as their odds of reaching the seat they aspire to sit in. She discusses the importance and the power of perceptions in the workplace, the key relationships that you must have in order to ensure your success, and the power of authenticity and its place as a part of powerful leadership.

**Leadership: Currency, Change, & Creating A Powerful Presence.** Here, Carla Harris, Vice Chairman of Morgan Stanley, gospel recording artist, and author of the book, *Expect To Win* and *Strategize To Win*, talks with audiences about the components of positioning yourself to maximize your success as a leader in your current career environment or the environment that you want. She explores the concepts of performance currency vs. relationship currency, managing through and creating change, and how to be an impactful and influential leader.