

David Sears

Veteran Troop Commander for the Naval Special Warfare Development Group

Decision-Making Learned from the Navy SEALs Commander David Sears offers a look inside how the nation's most elite special operations forces train to make quick and effective decisions in life and death environments. With more than 20 years of tactical and strategic experience, he shares stories about some of our most headline-stealing conflicts (like the first successful prisoner of war rescue since WWII) as he shows audiences how to create a process around decision-making that leads faster, better decisions. He offers a practical framework: 1.) end state – what are the goals, 2.) gathering information- beyond the traditional, and 3.) test for decisions – is it S.A.F.E. (suitable, acceptable, feasible, and end state). Sears' presentations are a high energy look into how audiences can apply the best of the Navy SEALs to their own organizations.

Trident Fundamentals Navy SEAL Maxims for Business and Life. Using three formative Navy SEAL Maxims—Slow is Smooth, Smooth is Fast; Two is One, One is None; and Work Hard, Play Hard—Dave Sears discusses the importance of deliberate thinking, cutting through the noise, teamwork, redundancy and contingency planning, diversity of experience, being present in work and play, and avoiding burnout. The speech is high energy using dynamic stories from SEAL training and combat. The message is universal in nature and applicable to every industry and level of business leader.