# Jennifer Justice

Barrier-Breaking Entertainment Attorney & Business Strategist; Former General Counsel & EVP, Roc Nation; Founder & CEO, The Justice Dept.

**Taking Care of Lady Business: Continuing the Advancement of Women at Work** Jennifer Justice's path to becoming an executive and heavy-hitter in the music industry wasn't without its challenges. As she climbed up the ladder, she saw firsthand the disparities between how men and women in similar roles were treated — in terms of compensation and elsewhere — and has been dedicated to stamping out inequities for women at work ever since. In her signature tell-it-like-it-is style, she makes sure to celebrate the progress that has been made for women in the workplace, while addressing the challenges that continue to exist and what needs to happen in order to overcome them. Pointing to her own story, as well as the stories of the female leaders she has worked alongside and those she has interviewed for her acclaimed podcast, "Taking Care of Lady Business," Justice shares her strategies for overcoming the challenges that women face in male-dominated industries like music and media, including how to build a strong network of support, how to navigate difficult situations with confidence, and how to identify and seize opportunities for growth and success.

**Surprising Lessons for Making it to the Top** A founder, CEO, executive, lawyer, and business strategist, Jennifer Justice's rise to the top of the corporate game is a fascinating and inspiring case study of what's possible through planning, determination, risk-taking, and a belief in oneself. Retracing pivotal moments from her career, with gripping stories that take audiences behind the scenes of the business and entertainment worlds, Justice demonstrates the ways in which individuals, teams, and organizations can identify their purpose, mission, and goals on the path to making it to the top, and shares valuable nuggets of wisdom for how to approach every situation with clarity and intention in order to continually steer yourself to where you want to be.

**How to Negotiate Like a Boss: Lessons from Business Leader & Entertainment Lawyer, Jennifer Justice** In this inspiring and informative talk, Jennifer Justice shares her insights on the art of negotiation, drawing on her extensive experience as a top entertainment lawyer and EVP of Roc Nation. Justice knows what it takes to negotiate deals in the fast-paced, ever-changing worlds of music and media, where the stakes are high and the competition is fierce. She'll share her secrets to success, including how to prepare for negotiations, how to build strong relationships with your counterparts, and how to find creative solutions to complex problems. Her engaging and accessible style will leave your audience feeling empowered and inspired to take their negotiation skills to the next level. Whether you're a seasoned negotiator or looking to hone a new skill, you'll walk away from this talk with practical tips and strategies that you can put into practice immediately.