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It's a Zoo Around Here! Lions, dolphins, elephants and monkeys? An office bouncing around the roaring, clicking, trumpeting and babbling of your workforce — it sounds like a zoo! Dynamic monkeys are trying to joke around with the analytical elephants and the single minded lions are frustrated with the ever-patient dolphins. Your office is a mess of confused communication in all the different languages and styles. And guess what, it's the same with your customers. To talk with the animals you need to understand them. You need to become the zookeeper — and Nigel is here to tell you how to do just that. Over thousands of talks, Nigel has helped many more thousands of people pick up the wandering parts of their business and pull them together with a new energy and passion. Drive collaborative communication — drive sales — drive success.

The I.M.P.A.C.T. Code Too many of us settle for steady dissatisfaction rather than striving for success. Competition is only increasing, yet enthusiasm is going the other way. It is time to register this and to make changes happen. Nigel's approach is direct, dynamic, and devastatingly honest. He will have you question your past motivations, consider your present, and create your future, ensuring that you make an IMPACT. "No one can make a brand-new start, but everyone can start now to give a brand-new ending." The choice is yours. It always has been.