LAI Leading Authorities, Inc.

Vincent Boles

Expert on Leadership, Logistics, and Supply Chain Issues

4-3-2-1 Leadership Leaders today don't require "help" that sounds good in a PowerPoint presentation and fades under the heat and pressure of reality. They need tools that hold up when the stakes are high so that they can be better practitioners of their leadership craft. Using the 33 years of experience in leading America's sons and daughters and providing the right support in the toughest conditions, Major General Boles delivers to your team 10 time and battle tested tools that they can begin using right now to ensure their "best gets better." Specifically: 4 The 4 Expectations teams have of their leaders. 3 The 3 Questions to ask AND answer when leading others. 2 The 2 Reasons for stress in an organization. 1 The 1 Critical thing to focus on when leading.

Leadership…That Tool That Lies Between 'Juggling' & 'Magic' "Juggling" is a verb defined by the Merriam dictionary as: "To keep several objects in motion in the air at the same time by repeatedly throwing and catching them" Merriam defines "Magic" as a noun, specifically: "A power that allows people to do impossible things by saying special words or performing special actions" "Leadership" is that topic that, alphabetically, finds itself between these two, and often is confused with these two. As evidenced by these questions and replies often asked of and heard from leaders: "What are you doing? I'm just keeping balls in the air" or; "How did we make that happen? Magic" Bringing his 40 years of military, business expertise and presentations to groups around the globe ranging from 40 to 4,000; Major General Vincent "Vinny" Boles provides a lens to view your (and your teams) leadership practices, processes and actions along with a structure to ensure they are consciously and proactively providing the maximum value added to any organization's most precious resource it's human capital You'll learn: The 5 things to ensure your team learns upfront and early. To include: What your job isn't; Spot Checks vs Inspections; Management Leadership; When to (and when not to micromanage); Understanding the Challenge of Change. How to REALLY help those you lead. Specifically: When do you Smile?; Coaching and Counseling in 15 minutes; Handling "News" (good and bad) to ensure your "best gets better"; The 2 aspects critical in every job interview; Feedback, Giving it as a Gift, Receiving it as a Present. How to REALLY help yourself be a better Leader: Including: 4 Things you have to do Everyday (and what happens when you don't); Don't learn from Experience; The Model to Manage your meetings; Work Life Balance is an equation (B 24 I/U, how to solve it); The most important thing a leader can do You and your team will leave with reality based, "battle tested" tools to ensure they stop wondering if they are "juggling" or "magically" having things happen to making the best things happen and in the process being the best they can be for themselves and your organization.

Lessons in Life for Leaders.... Achieving and Maintaining a Work-Life Balance Balancing the requirements of the workplace with the demands and desires of family and home has occupied ever-expanding column space on the web and the printed page. There is: "*Work-Life Balance: Tips from 24 Entrepreneurs boiled down to 1"; "5 Secrets to Achieving Work-Life Balance"; "Work-Life Balance; Is It Possible?"…etc.…* In this presentation retired Major General and business owner Vincent (Vinny) Boles takes you and your team from the esoteric theory and angst over work-life balance issues and provides 3 tools gained from his 33 years of Army service and corporate work as a keynote speaker on leadership, team building and coaching executives in the; corporate, government and non-profit sectors. You'll learn 3 "go to" that will take you from a concern over work-life balance to achieving and maintaining it. Specifically: Definition: Defining what an appropriate work-life balance is for you and your team. Understanding the difference between "important" and "urgent" tasks and focusing appropriately. Scheduling: The correct way to do synchronize a work calendar and putting a routine in place that facilitates the "work" and "life" realities in todays environment. "Truth Matters" (or, How to Stop Lying to Your Family Every Morning): Understanding the power of commitment to work and family and keeping those commitments. Taking the time to understand what your family really wants from "balance" (hint: they set the bar low for you) Using real time experiences, anecdotes (and any number of excuses he's heard) You and your team will leave the session with tactics and techniques that will make a positive difference *right away;* for you, your team and your family.

Leveraging The Links In Your Supply Chain Drawing on his 33 years as a career Soldier and logistician at every level, Major General Boles will walk through the links in the worlds largest and most complex supply chain from the port to the Pentagon and highlight 4 critical issues that will snag/kink your supply chain: Standards you use. Systems you put in place to attain those standards. Who is in charge of your standards, your systems? …the critical intersecting points. Metrics: Leading, Lagging. . . what and how you measure. Providing real world examples of what worked, what didn't work and why, Major General Boles will lay out a real world depiction of a supply chain in motion. You and your team will have "news you can use" to better optimize your supply chain, whether across town or around the globe.