

Gregory Offner

Former Dueling Piano Professional

The Encore Experience. Reconnecting to Purpose, Performing with Passion, and Delivering More, Together! When was the last time you went to a concert so good, you found yourself cheering “one more song” at the end? THAT is an Encore experience. Why doesn’t this exist in the workplace? Imagine a workplace where: Your people take personal responsibility for their performance each day Work feels fun again Positive results accelerate Your culture is so good, everyone wants to work there Your people are the center of the action. Creating an encore experience with your teams builds a culture that has them excited about coming back every day. Gregory Offner sets a new standard for how content is brought to the keynote stage, delivering a lively, one-of-a-kind and extremely fun performance; blending the interactive format of a dueling piano stage with high-impact takeaways to help people reimagine their amazing potential and impact in the workplace. The Encore Experience gets the attendees to own the spotlight in the session, just as you’d want them to in the workplace. Gregory takes song requests from the audience and weaves their musical ideas into his messaging—backed by scientific data—to help amplify the changes you’re looking to create. The magic of this experience is that everyone realizes how different an hour of work can feel when you embrace this mindset. Are YOU ready for an encore?

Tip Jar Culture. FOR LEADERS, OWNERS, AND ORGANIZATIONS SEEKING TO IMPROVE WORKFORCE RETENTION & INCREASE ENGAGEMENT Today’s leaders face a **critical workforce challenge**, with employees demanding more for less—more pay, flexibility, and control, with less time spent working. This coincides with historically low engagement and loyalty, affecting not just productivity and profits, but also workplace culture and morale. Globally, businesses spend 20 billion dollars each year trying to improve employee engagement and retention. Still, **less than 30 percent of the workforce is actively engaged** and working toward the organizations success. What most leaders see as problems with workforce culture, or the workers themselves, are just symptoms of **the real problem: the employment experience**. In this unforgettable keynote former dueling pianist turned award winning speaker Gregory Offner reveals three **principles of engaging experiences**—used in piano bars—and demonstrates the steps to adapt them for your workforce. Using these three principles (Take a Sip, Fill Out a Slip, and Leave a Tip) organizations can generate more engagement, deeper commitment, and better performance from their existing workforce. Attendees will leave inspired, entertained, and equipped to put these principles into action, and create a Tip Jar Culture™ of their own. Takeaways: A framework to create a sustainable engagement **strategy** that appeals to broad and diverse employee groups. Three **tools** to implement simple, but effective, shifts in the experience of work that eliminate the three major frustrations causing employees to leave. Insight into **the question** that most leaders don’t ask, but all employees wish they would.

Dueling with Disruption. AMPLIFY SUCCESS BY SIMPLIFYING THE SCIENCE OF CHANGE. You may know that 70% of corporate change initiatives fail, but do you know why? To create sound we only need two elements: a source of agitation and a source of vibration. To create an organizational culture that thrives in and embraces disruption we also need two elements. In this captivating keynote, Greg uses examples from the world of business and music to reveal the key to creating successful disruptions. Using principles of psychology and behavioural economics, Greg helps the audience explore their own approaches to change, and explains why most attempts to make sustaining changes fall flat. Takeaways: Discover how to ignite the change resilience that lies within, and simplify dealing with disruption. Learn the two critical ingredients needed to create and sustain disruption. Articulate the definition of disruption, and how it applies to organizational and individual change.